

Message Text

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PAGE 01 DAMASC 07685 150844Z
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-08 /031 W
-----051665 152138Z /70

R 150805Z DEC 77
FM AMEMBASSY DAMASCUS
TO USDOC WASHDC
INFO SECSTATE WASHDC 6005
AMEMBASSY ALGIERS
AMEMBASSY TUNIS
AMEMBASSY ATHENS

UNCLAS DAMASCUS 7685

ATHENS FOR RTDO

E.O. 11652: N/A
TAGS: BEXP, SY
SUBNCT:PREDP SEMINAR MISSION

1. FOLLOWING IS SEMINAR CHAIRMAN'S INTERIM REPORT ON VISIT TO
DAMASCUS:

2. MISSION COMPLETED TWO DAYS OF SEMINAR, SITE VISITS, AND IN-
DIVIDUAL APPOINTMENTS. FIFTY-EIGHT GOVERNMENT OFFICIALS, TECH-
NICIANS AND PRIVATE BUSINESSMEN IN THE COMPUTER FIELD REGISTERED
AT THE SEMINAR: 30 TO 35 ATTENDED THE TWO INDIVIDUAL SESSIONS.
AMONG THE GUESTS WERE REPRESENTATIVES OF CENTRAL BUREAU OF STATISTICS,

MINISTRY OF TRANSPORT, CENTRAL BANK, MINISTRY OF ELECTRICITY,
UNIVERSITY OF DAMASCUS, MINISTRY OF PETROLEUM,
SYRIAN ARAB AIRLINE, AND SEVERAL PRIVATE BUSINESSMEN. THE SEMINAR WAS

HELD IN THE CONFERENCE ROOM OF THE NEWLY OPENED AMERICAN
CULTURAL CENTER.

3. MISSION MEMBERS FOUND THE BREAKS DURING THE AFTER THE SEMINAR
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PARTICULARLY USEFUL FOR MAKING CONTACTS WITH INTERESTED END USERS
AND POTENTIAL REPRESENTATIVES. TEN FOLLOW-ON INDIVIDUAL APPOINTMENTS
WERE MADE. THE SITE VISITS, TO CENTRAL BUREAU OF STATISTICS AND
POSTAL SAVINGS BANK WERE PARTICULARLY USEFUL. DCM GAVE RECEPTION
AT HIS HOME, AND ALTHOUGH THE PRIVATE SECTOR WAS WELL REPRESENTED,
RATHER FEW SARG OFFICIALS SHOWED UP.

4. THE MISSION CAME AT A TIME WHEN SYRIA IS IN THE EARLY STAGES OF COMPUTER USE BUT ON THE VERGE OF RAPID EXPANSION. THE ULTIMATE RESULTS OF THIS VISIT ARE THEREFORE LIKELY TO BE SUBSTANTIAL. FIFTEEN BUSINESS LEADS WERE REPORTED, WHICH ARE EXPECTED TO RESULT IN TWO AGENCY AGREEMENTS. SALES PROJECTED AS A RESULT OF THIS MISSION AMOUNT TO \$490,000 DURING THE NEXT TWELVE MONTHS.

5. THANKS ARE DUE THE EMBASSY FOR VERY HELPFUL SUPPORT OF THE MISSION, ESPECIALLY GIVEN THE DEMANDS IMPOSED ON IT BY THE VISIT OF THE SECRETARY OF STATE DURING THE SAME PERIOD.

6. THE MISSION MEMBERS DEPARTED AT VARIOUS TIMES DURING OCTOBER 14. MURPHY

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Message Attributes

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Control Number: n/a
Copy: SINGLE
Sent Date: 15-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Expiration:
Film Number: D770467-0951
Format: TEL
From: DAMASCUS
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SAS ID: 228883
Secure: OPEN
Status: NATIVE
Subject: NCT:PREDP SEMINAR MISSION
TAGS: BEXP, SY
To: COM
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